Thank you

FROM THE DESK OF ANYA PEREIRA

Tuesday, April 14, 2026

Tomás Cárdenas
VP of Engineering
Northbeam Robotics
San Francisco

Dear Tomás,

Thank you for taking the time to meet with me last Thursday afternoon. I left the conversation genuinely energized — not the kind of polished, rehearsed energy that follows most interviews, but the quieter kind that comes from talking with someone who clearly loves what they do. The way you sketched out the trajectory of the perception team on that whiteboard, eraser in one hand and coffee in the other, is going to stay with me for a while.

I keep coming back to one thing in particular: your perspective on closed-loop simulation for fleet learning was the most thoughtful framing I have heard this year. The point you made about treating simulation regressions as a first-class signal — equal in weight to on-road incidents — reframed something I had been circling around for months. I have already shared the idea (with full credit, of course) with two engineers I trust, and we cannot stop turning it over.

I remain very interested in the role and in the team you are building. If there is anything else you would find useful as you continue your decision — additional code samples, references from former colleagues at Skyhook, or a deeper write-up of the autonomy work I described — please just say the word and I will get it to you the same day. Whatever you decide, I am grateful for the conversation.

With gratitude,

Anya Pereira

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