Aleksei R. Morozov

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OBJECTIVE

Senior finance and strategy professional with twelve years advising Fortune 500 clients on M&A, post-merger integration, and operating-model transformation across financial services, industrials, and consumer sectors.

Track record of leading cross-border engagements valued at $250M–$3.4B, with sustained P&L responsibility and a deal close-rate above industry benchmark.

Seeking a vice-president role at a top-tier advisory firm where rigorous analytical work meets long-horizon client stewardship.

PROFESSIONAL EXPERIENCE

Hartwell Rowe & Partners

Aug 2022 — Present

Engagement Manager — Financial Institutions Practice — New York, NY

- Led a team of nine consultants on a $1.8B post-merger integration for a global custody bank, delivering $214M in run-rate synergies within fourteen months — 27% above original plan.
- Designed the operating model for the wealth division of a Tier-1 European bank, consolidating 11 legal entities across 7 jurisdictions and reducing fixed cost base by 18%.
- Built the firm's proprietary basel-IV impact model now used on 40+ engagements, accelerating client diagnostic timelines from 6 weeks to 9 days.

Calder Street Capital

Jul 2019 — Jul 2022

Vice President — Investment Banking, Industrials Group — London, United Kingdom

- Executed twelve M&A and capital-markets transactions totalling $11.6B in aggregate value, including the $3.4B carve-out of a specialty chemicals division to a strategic acquirer.
- Originated and closed the firm's first SPAC business combination in the European industrials sector, generating $42M in advisory fees.
- Authored quarterly sector outlooks circulated to 280+ institutional clients, contributing to a 19% year-over-year increase in coverage-mandate share.

Ashgrove Strategy Group

Sep 2016 — Jun 2019

Consultant — Corporate Finance & Strategy — Toronto, ON

- Advised a North American grocery retailer on a $620M digital-transformation programme, identifying $84M in annualized margin improvement through SKU rationalization and pricing analytics.
- Built the cash-flow forecasting model adopted firm-wide across the consumer practice, replacing six legacy tools and cutting model-build time by 70%.
- Worked on the diligence team for a $1.1B private-equity acquisition of a Canadian industrial-services platform, supporting a 3.2x MOIC outcome at exit four years later.

Brennan Lyle LLP

Jul 2014 — Aug 2016

Senior Analyst — Transaction Services — Toronto, ON

- Performed buy-side and sell-side financial due diligence on 23 transactions ranging from $40M to $760M across financial services, technology, and industrial markets.
- Identified $11.4M in working-capital adjustments on a contested mid-market deal, materially improving final purchase-price negotiation outcome for the client.
- Co-authored the practice's quality-of-earnings methodology refresh, adopted nationally and reducing average report-cycle time by four business days.

EDUCATION

Northfield School of Business, Ellery University

2017 — 2019

Executive MBA, Finance Concentration

Dean's Scholar (top 5% of class) · Director, M&A Club · GMAT 770

Lakeshore University — School of Commerce *2010 — 2014*

Bachelor of Commerce (Honours), First Class Standing

Dean's Honour List all eight semesters · Gold Medal in Corporate Finance · Class valedictorian

CERTIFICATIONS & LICENSES

- Chartered Financial Analyst (CFA), Charterholder — CFA Institute, 2019
- Chartered Professional Accountant (CPA, CA) — CPA Ontario, 2017
- FINRA Series 79 — Investment Banking Representative, 2020
- FINRA Series 63 — Uniform Securities Agent State Law, 2020
- Certificate in ESG Investing — CFA Institute, 2023

LANGUAGES

English *Native or bilingual proficiency*

Russian *Native or bilingual proficiency*

French *Professional working proficiency (DELF B2)*

REFERENCES

References available upon request.